



MYOB EXO Finance – Overview

MYOB is making business life easier, with a comprehensive range of services and products designed to help you manage your mid-sized operation.

MYOB EXO Business is the next step in the MYOB product range and is perfectly suited to organisations that require:

- Large number of users across multiple locations
- Stricter control over the general ledger
- Graphical visibility via management dashboards into how your business is performing
- Advanced stock management across multiple warehouse locations
- Importing of stock from overseas suppliers
- Management of jobs, including, quoting, labour charges, tracking and reporting
- Assembly of goods
- High volume of transactions

With migration from your existing MYOB product it is designed to grow with your business.

The core module MYOB EXO Finance delivers live management information, clever drill down capability and company wide support for all business functions.

The MYOB EXO Finance core can be purchased preconfigured from MYOB who provide comprehensive installation, training and support services.

Features of the MYOB EXO Finance module include –

Relationship management

Your business is built around relationships so MYOB EXO Finance allows you to store information on all the people your business interacts with from suppliers to customers to prospects to business advisors; it becomes the central hub to maintain all the relevant information. Once you have the relationship MYOB EXO Finance allows you to manage the tasks and activities required to do your job, whether they be adhoc tasks to assign to a fellow staff member, or recurring appointments that you have with key customers, all can be stored within MYOB EXO Finance and a sophisticated reminder system will ensure you don't miss a beat.

Customers & suppliers (debtors & creditors)

A reduction in admin/processing tasks enables you to provide a higher level of service to your customers and suppliers, whether it be emailing them a copy invoice to their desktop before you've hung up the phone, managing their payments or analysing sales figures. MYOB EXO Finance makes it all available at your finger tips. All of your customer and supplier details are kept centrally, making it easy for you to keep your records up to date and quickly review any aspect of their business with you. While the customer and supplier information centres are separated, the functionality across both groups is very similar. Colour coded toolbars alert you to account issues e.g. overdue accounts, stop credit etc. while multiple detail tabs allow you to manage information intelligently.

General ledger

Business owners and senior managers all know that if you want to get a true picture of a businesses health, you need look no further than your General Ledger. At the heart of MYOB EXO Finance is a flexible and robust financial management system, integrated with all of the operational components of the business. The General ledger has a flexible user definable account structure to ensure you can design your chart of accounts to your business needs. This structure then determines the basis for your financial reporting.

Stock control

MYOB EXO Finance contains a fully featured integrated stock handling system as a standard part of the MYOB EXO Finance module.

Each stock item can include data such as: stock item code, description, groups, cost and sell prices, unit of measure, serial no. tracking method and stock levels per stock location, min/max stock, sales, purchase and COS GL codes, weight and cubic info, sales and purchase GST and the barcode and alternate codes.

Sales order processing

Sales order processing can be as simple or as complicated as your business needs. From simple single stage order processing to multi stage multi document sales order processing.

With the ability to configure the sales order processing environment you can be sure your business process can be supported through the system. Rather than changing your business processes MYOB EXO Finance provides the solution for your operational processes to be automated into the business.



MYOB EXO Finance - Overview factsheet

Reporting

Reporting in MYOB EXO Finance starts with excellent user interface design that provides direct feedback to the user as by product of doing work. MYOB EXO Finance's comprehensive reporting tools allow you to have access to your data easily and in multiple ways. But reporting also goes way beyond just producing paper based reports. In addition to the grids, each area of the product provides an analysis view for a quick review of performance to date. These graphical analysis tabs are available for customers, suppliers, accounts and stock.

And all this is complimented by the extensive suite of reports, that come standard with the MYOB EXO Finance system and a set of reporting tools built with the user in mind.

Extra fields

One of the most exciting features in MYOB EXO Finance is the option of adding customised fields to the database. This function provides you with the flexibility to store information about your customers, suppliers, stock items, contacts and assets that is specifically related to your business or industry. By allowing you to set the rules, MYOB EXO Finance fits with the way you do business. To take things one step further you can add extra fields to transactions which enables you to capture additional transactional information specific to your business.

Document management

Tightly integrated with Contact Management, MYOB EXO Finance's in-built document manager allows you to merge and store any Windows based file formats including Microsoft documents and spreadsheets. This ensures that any relevant communication or documentation pertaining to an account is safely stored and always accessible.

Drill through analysis

MYOB EXO Finance exposes information to you in layers e.g. begin by reviewing a customer's aged debt at summary level, click through to a list of invoices at 90+days, click through once more to access a specific invoice for full details. Once at the source document all transaction information is available. Drill through is a standard feature right throughout all functions of the MYOB EXO Finance product.

Security

MYOB EXO Finance has a vast array of security features including the ability to assign specific rights to users within the customer and supplier information centres. While you may wish to grant most people the right to view information, you can restrict editing features to only a small group of users. You can also lock out users from the information centres by customising their menu access. With sophisticated user password management, MYOB EXO Finance provides the confidence that your data is safely managed.

Easy integration with other applications

Because MYOB EXO Finance is built using industry standard tools such as Microsoft SQL, integrating other applications is straight forward. Many MYOB EXO Finance customers have added third party module that integrate with MYOB EXO Finance and share customer, supplier and stock information.

Other MYOB EXO Finance fact sheets

There is so much in MYOB EXO Finance. Ask to see other fact sheets around the core module including:

- Accounting & Finance
- Managing Relationships
- Reporting
- Stock Control
- Subscriptions & Direct Debits Processing
- EXO Anywhere

Additional Customisation to enhance your business

In addition to the core MYOB EXO Finance Module optional modules including Job Costing, Point of Sale (POS) and Fixed Asset management can be purchased that can be custom-designed to meet the needs and processes of your business. Working from a standard core of functionality – and in consultation with an MYOB Enterprise Partner* – you can configure your application workflows, interfaces and reports around your business processes to create a truly unique system.

- * Please note all of the services provided by an MYOB Enterprise Partner incur additional charges and time required for implementation, support and training services.

More information

To find out more about the MYOB EXO Business Suite please call the MYOB Sales team on 1300 555 110 or email us at esinfo.au@myob.com